ATLAS DRIVE 2025 — DAY TWO HIGHLIGHTS

STRATEGIC INNOVATION & OPERATIONAL EXCELLENCE



 Day Two focused on how innovation, process improvements, and new tools help agents grow



 Reinforced the value of data, operational efficiency, and clear communication across the Atlas network



 Continued emphasis on supporting agents through change, with tech-enabled solutions like Yembo and agent-led insights guiding the way

OPERATIONAL EXCELLENCE: MARK COOPER'S INSIGHTS

Presentation by Mark Cooper - Operational Strategy & Agent Support



- Shared how Atlas is streamlining operations to reduce friction and improve service
- Emphasized the role of containerization and real-time tracking in meeting customer expectations
- · Encouraged agents to focus on repeatable, scalable systems to drive operational success
- Reinforced Atlas's commitment to being easy to do business with for both customers and agents

DRIVING INNOVATION: YEMBO IN ACTION

Presentation by the Yembo Team

- Al-powered virtual surveys let customers complete walkthroughs at their convenience
- Pre-loaded inventory capture reduces estimator workload and improves accuracy
- Helps close leads faster, reduce manual tasks, and enhance customer satisfaction
- Built-in photo documentation improves quality assurance and supports claims management
- Fully compatible with AtlasNet, ensuring smooth workflow handoff from customer to agent



View the Yembo Slide Deck



Explore Yembo for Movers - Product <u>overview and features</u>





Yembo Resources Hub - Tutorials, FAQs, and product updates

DAY TWO HIGHLIGHTS - CONTINUED

FIRESIDE CHAT HIGHLIGHTS

Focused on practical implementation, tools, and agent feedback on operational strategy.

Shared how **process improvements** are being used by agents in real-time

Discussed ways to **reduce operational friction**, from booking to delivery







onboarding and training resources rolling out



adoption expanding onboarding support available for agents



New materials coming to support co-branded marketing and improve local engagement

"The path forward is clear—together, we lead with innovation and service."

WATCH THE VIDEO

